



WELCOME

**Leeds Grenville
Economic Development Summit**

November 22, 2024

#LGEcDevSummit

where **lifestyle**
grows good **business**

Welcome

**Ann Weir - Summit MC
Economic Development Manager
United Counties of Leeds and Grenville**



Breakfast

Fresh Baked Adventures

1000
ISLANDS
RIDEAU
CANAL
WATERWAYS

- **Willard's Village Bakery-Deli**, Athens – Old Fashioned Donuts
- **Tait's Fresh Start**, Brockville – Apple / Chocolate Chip Banana Loaves
- **Grahame's Bakery**, North Grenville – Apple Fritters
- **Violets on Main**, Merrickville-Wolford – Lemon Blueberry Scones
- **The Crusty Bakers**, North Grenville – Sausage Rolls

1000islandsrideaucanalwaterways.com/adventures



Summit Details

Summit Information

[Invest.leedsgrenville.com/summit2024](https://invest.leedsgrenville.com/summit2024)

- On the table / online - Agenda, Speaker Bios, Participants List
- Evaluation Form
- #LGEcDevSummit



Greetings



Michael Barrett, MP

Leeds-Grenville-Thousand Islands and Rideau Lakes

Greetings



Video Greetings



Nancy Peckford

Past Warden, United Counties of Leeds and Grenville
Mayor, Municipality of North Grenville

Economic Development Team



Shelbi McFarlane, Jeanette Johnston, Carol Hardy, Ann Weir, Cyndy Bolton, Joanne Poll, Andrew Stacey

Growth from Within the Maitland Chemistry Park



Greg Canning-LeBlanc

Plant Manager,
Maitland Hydrogen Peroxide, Evonik Canada



Matthew Murton

Maitland Site Manager,
INVISTA (Canada) Company

Speaker Gifts – Foodie Shop Adventures

Foodie Shop
Adventures



- **Hall's Apple Market**, Elizabethtown-Kitley – Sparkling Apple Cider
- **Mrs. McGarrigle's Fine Food Shop**, Merrickville-Wolford – Mustard
- **Pickle & Myrrh**, Merrickville-Wolford – Caramels
- **Halladay Maple**, – Elizabethtown-Kitley – Maple Syrup

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Break | Reconvene 10:15 am



- **Willard's Village Bakery-Deli**, Athens – Old Fashioned Donuts
- **Tait's Fresh Start**, Brockville – Apple / Chocolate Chip Banana Loaves
- **Grahame's Bakery**, North Grenville – Apple Fritters
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Voltari – Leading a Revolution



Cam Heaps

Founder / Chief Executive Officer,
Voltari Marine Electric

Keynote: Ontario's Affordable Energy Future: The Pressing Case for More Power



Hon. Stephen Lecce
Minister of Energy and Electrification

Largest Battery Energy Storage in Canada



Ben Greenhouse

Chief Executive Officer,
Potentia Renewables Inc.



Will Patterson

Senior Project Manager,
Potentia Renewables Inc.

Lunch | Local Flavours

Local Foods / Fresh Baked Adventures

- **Hall's Apple Market**, Elizabethtown-Kitley – Apple Squares
- **Pastry King's Princess**, Elizabethtown-Kitley – Brandy Snaps
- **Nut Free Gourmet Bakeshop**, Rideau Lakes – Chocolate Chip Cookies
- **Grahame's Bakery**, North Grenville – Bread
- **Tasty Goodness Bake Shop**, Westport – Butter Tarts
- **Katarina's Coffee Shop**, Prescott – Brownies
- **Panache Bakery & Café**, Gananoque – Gluten Free Macarons
- **Barking Bees Company**, North Grenville – Honey
- **Rideau Roastery**, North Grenville – Coffee
- **Bushgarden Farmstead**, Rideau Lakes – Cheese
- **Mrs. McGarrigle's Fine Food Shop**, Merrickville-Wolford – Mustard
- **Enright Farms**, Renfrew County – Beef Brisket
- **Vintage Soil Farm**, Elizabethtown-Kitley – Vegetables

**Fresh Baked
Adventures**

1000
ISLANDS
RIDEAU
CANAL
WATERWAYS



Lunch | Networking

- **NEW!!!!** Arena 1 Lobby
 - 2 setups, please use both sides of the buffet tables
- Special dietary requests
- Clean-up tables at the back
- 1:00 pm Reassemble



Lunch | Local Flavours

Local Foods / Fresh Baked Adventures

- **Hall's Apple Market**, Elizabethtown-Kitley – Apple Squares
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Fresh Baked
Adventures

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ISLANDS
RIDEAU
CANAL
WATERWAYS



Reassemble
1:00 pm

Bill Thake Memorial Economic Development Leadership Award

2021



Ken Watson
Rideau Lakes

2021



Cathy Sheppard
North Grenville

2022

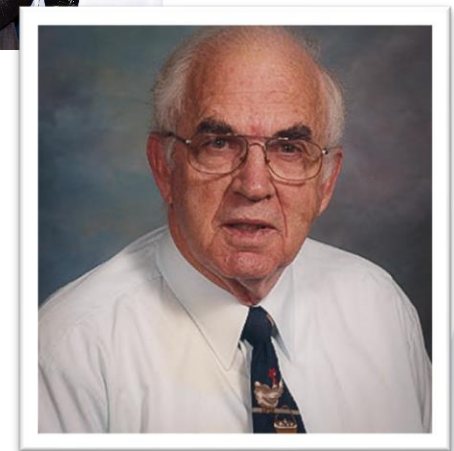


Dermid O'Farrell
North Grenville
Susan Warren
Rideau Lakes

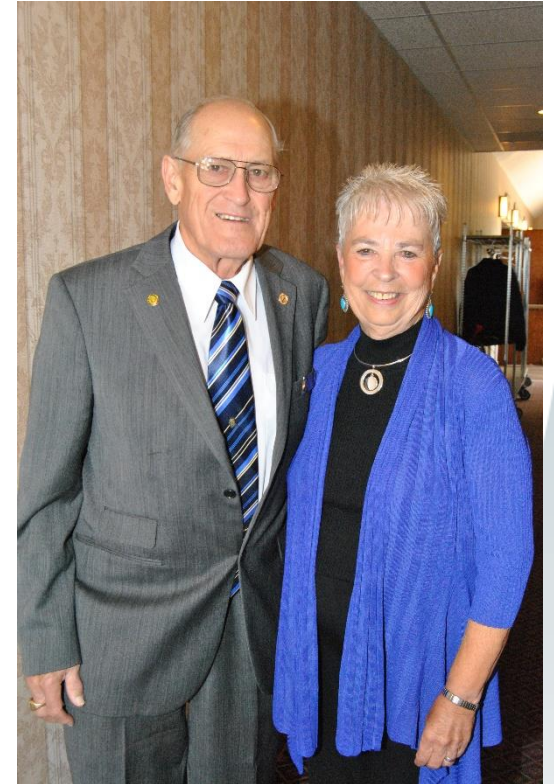
2023



Joe Hudson
Elizabethtown-Kitley



Remembering Bill Thake



Bill Thake Memorial Economic Development Leadership Award

Congratulations!!!



Keynote: BDC Economic Outlook: Canada in the midst of a soft landing



Pierre Cl roux
Vice President, Research and Chief Economist



Leeds Grenville 1000 Islands Rideau Canal Waterways

November 22, 2024

#LGEcDevSummit

where **lifestyle**
grows good **business**

Project Update – G. Tackaberry Family Home – www.mvldonate.ca

- Project is ON BUDGET and ON TIME
- Target Opening - August 2025
- Fundraising Campaign - \$3-million
 - \$700,000 remains
 - \$5,000 Room to Donate
 - \$3,500 Lift Us Up



Project Update – G. Tackaberry Family Home



Strategic Areas of Focus | 2020 - 2025

- Leadership and Capacity Building
- Investment Readiness / Investment Attraction
- Talent Attraction and Workforce Development
- Business Retention and Expansion
- Marketing and Communications
- Diversified Economy



Investment Readiness / Investment Attraction – Business and Industry



Augusta

Elizabethtown-
Kitley



Investment Readiness / Investment Attraction – Business and Industry

Leeds Grenville Welcomes Entrepreneurs

Just a short distance from Ottawa, the region of Leeds Grenville beckons you with its affordable leases and land amidst its pristine lakes and quaint villages. Small business entrepreneurs will find the perfect backdrop to establish and grow your venture while enjoying a blend of tranquility and opportunity. Nestled amidst the mighty St. Lawrence River and the Rideau Canal, families find the serenity of small-town living. Leeds Grenville is renowned for its safe and family-friendly environment, along with being home to two schools for international children. Programs are available to support newcomers and entrepreneurs, whether you are opening a café, providing healthcare services, or creating a new product.

For additional resources
St. Lawrence-Rideau Immigration Partnership:
www.facebook.com/LGIimmigration/
Leeds Grenville Small Business:
www.lgsmallbusiness.com



Mallorytown Pharmacy:
Owner Mayur Vadher

"I found this is an ideal spot and I've had very good help from the township. This community is very welcoming and very positive and we're happy to be here."

Read his story here:
<https://www.mallorytownhealthcentre.com/>



Athens Physiotherapy:
Owners Kal Patel and Titi Mulani

New owners Kal Patel and Titi Mulani are expanding services and clinic hours to their business, which was first established in 2009. The couple purchased the clinic in 2022 and are enjoying the community.

"It's a great opportunity and we've had great community support," says Kal, a licensed physiotherapist with a background in providing service, home care and referral consultations.

"Our goal was to establish a clinic and this location is ideal," adds Kal, who earned a Bachelor of Physiotherapy in India and later a MSc. in Physiotherapy from the University of East London, UK.

"When we took over the clinic in Athens, we were not expecting this much good response from the community," Titi, Office Administrator says. "Plus, our doctors and our medical team are very supportive. They also help us to grow our business. We did our marketing with the help of a digital program through the Economic Development Office. We're getting really good reviews and we have lots of happy customers. Working with the Leeds Grenville community is a pleasure and we are so grateful that we can serve and help the people to deal with their pain," says Titi.

Read their story here: <https://athensphysioclinic.ca/>



www.investleedsgrenville.com | www.discoverleedsgrenville.com | econdev@ucfg.on.ca | 613-342-9840 ext. 5365 | 1-800-770-2170



Katarina's Coffee Shop



Pickle & Myrrh



The Crusty Bakers



Luke's European Style Market



Mallorytown Pharmacy



Rideau Fit Co.



Rosie Yumski's Fine Foods



ArBru Solar Brewery



Athens Physiotherapy

1000 ISLANDS RIDEAU CANAL WATERWAYS

New businesses
welcome in

Leeds
Grenville
where lifestyle
grows good business

Let us guide your move to a
wonderful place to work, grow
and raise a family.

"I found this is an ideal spot and I've had very good help from the township. This community is very welcoming and very positive and we're happy to be here."

Mayur Vadher
Mallorytown Pharmacy Owner

www.investleedsgrenville.com
Call 613-342-3840
Email econdev@ucfg.on.ca



United Counties of Leeds and Grenville Economic Development

Talent Attraction and Workforce Development

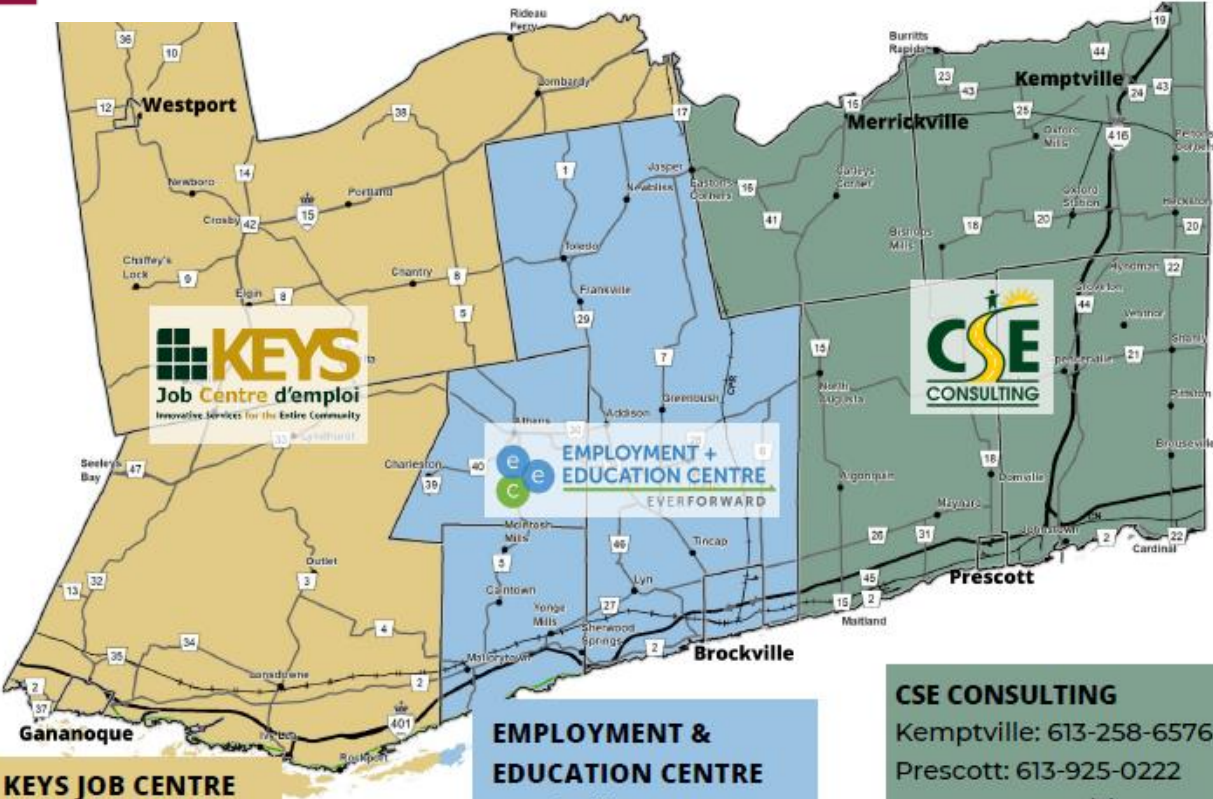


CAREER AND TRAINING EXPO
Oct. 17, 2024
@ Shaw Centre



#LGEcDevSummit

Talent Attraction and Workforce Development



KEYS JOB CENTRE
 Gan: 613-382-1085
 Elgin: 613-359-1140
www.keys.ca

EMPLOYMENT & EDUCATION CENTRE
 Brockville: 613-498-2111
www.eecentre.com

CSE CONSULTING
 Kemptville: 613-258-6576
 Prescott: 613-925-0222
www.cseconsulting.com



#LGEcDevSummit

Talent Attraction and Workforce Development

Government of Canada - Immigration

- Manages temporary and permanent immigration programs and provides study permits, permanent residence status
- Provinces can nominate (ie. endorse) prospective immigrant for permanent residence through their nominee programs

Talent Attraction and Workforce Development

SPECIAL ANNOUNCEMENT



Talent Attraction and Workforce Development

Regional Economic Development through Immigration Pilot

- Promotes economic immigration
- Pathway to permanent residence for skilled foreign workers with a job offer
- 200 nominations through the Ontario Immigrant Nominee Program
- Labour Needs
 - Health Human Resources
 - Family doctors, nurse practitioners, PSWs, other health professional
 - Broader Economic Development Initiatives
 - Skilled trades, other

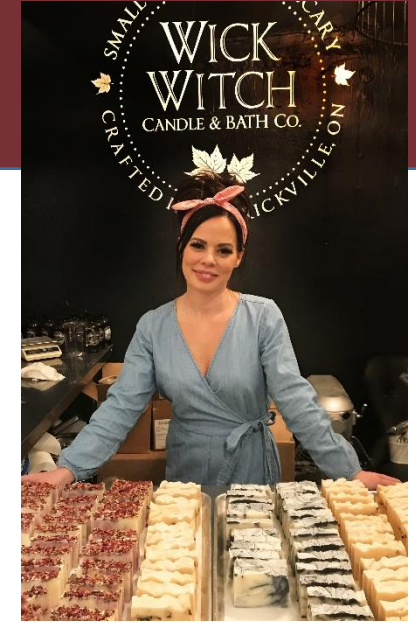
Talent Attraction and Workforce Development

Regional Economic Development through Immigration Pilot

- Employer Job Offer Streams
 - Foreign Worker stream - for skilled foreign workers with a job offer
 - International Student stream – for recent graduates with a job offer
 - In-Demand Skills stream – for skilled foreign workers in an in-demand occupation
- Information Session – early 2025

Business Retention and Expansion

- Visitations



#LGEcDevSummit

Small Business



SMALL BUSINESS

Servicing

Athens, Augusta, Brockville
Edwardsburgh Cardinal
Elizabethtown-Kitley (south)
Front of Yonge
Leeds and the Thousand Islands
Gananoque, Prescott, North Grenville

Small BUSINESS ADVISORY CENTRE

HELPING SMALL BUSINESS GROW

Servicing

Elizabethtown-Kitley (north)
Merrickville-Wolford
Rideau Lakes
Westport

Small Business

Consults



Summer
Company

STARTER
Company
PLUS



Small Business



**International
Women's Day**

Thursday, March 6, 2025

**SAVE
THE
DATE**



**Leeds
Grenville**
ST. LAWRENCE RIDEAU
IMMIGRATION
PARTNERSHIP

BRIDGES
to Better Business

Thursday, October 23, 2025

Business Directory

Business Directory

[Help](#) [Register](#) [Login](#) [View Favourites](#) [Clear](#) [Search](#)

Business Name:

Keyword(s):

Communities:

<input type="checkbox"/> Athens	<input type="checkbox"/> Leeds and the Thousand Islands
<input type="checkbox"/> Augusta	<input type="checkbox"/> Merrickville-Wolford
<input type="checkbox"/> Brockville	<input type="checkbox"/> North Grenville
<input type="checkbox"/> Edwardsburgh Cardinal	<input type="checkbox"/> Prescott
<input type="checkbox"/> Elizabethtown-Kitley	<input type="checkbox"/> Rideau Lakes
<input type="checkbox"/> Front of Yonge	<input type="checkbox"/> Westport
<input type="checkbox"/> Gananoque	

Address:

Advanced Search





investleedsgrenville.com/directory

TOTAL – 4550

- Athens - 105
- Augusta - 183
- Brockville – 1,157
- Edwardsburgh Cardinal - 197
- Elizabethtown-Kitley - 293
- Front of Yonge - 91
- Gananoque - 316
- Leeds and the Thousand Islands - 366
- Merrickville-Wolford - 232
- North Grenville - 721
- Prescott - 254
- Rideau Lakes - 510
- Westport – 125

*as of Nov. 18, 2024

Results (Showing 1 - 15 of 4233 results) | Items per page: 15 | 45 | 90 | Page 1

 17 Acre Travel Centre & Angelo's Restaurant 2025 County 44 Road Spencerville, Ontario K0E 1X0 Visit Website View Details	 1000 Islands Tower 716 ON-137 Highway Lansdowne, Ontario K0E 1L0 Visit Website View Details
 1000 Island Condo Getaway 109 King Street Gananoque, Ontario K7G 1G3 Visit Website View Details	 1000 Island Miniature Golf and Driving Range 1850 County 2 Road Brockville, Ontario K6V 5T1 Visit Website View Details

eNewsletter – www.investleedsgrenville.com/eNews



where lifestyle grows good business



Economic Development eNews | September 17, 2024



where lifestyle grows good business



Economic Development eNews | February 8, 2024

Real Estate



Portland Food Market

A grocery store with 10,500 sq ft and exposure on three roads is for sale in the township of Rideau Lakes. The property is located in a popular tourist destination, on the shores of Big Rideau Lake, with attractions such as swimming beaches, boat launches, houseboat rentals, a conservation area, and restaurants. The store has high visibility and signage on Hwy. 15, which is a major traffic route.

[View Map](#) for 28 Colborne St, Portland, Ontario

[See full listing](#)



Business Profile

Reducing Downtime Key to Customer Retention

SPRING VALLEY - The secret to the longevity of a business that has served the region for over 70 years lies in its commitment to excellence. "I grew up in this area," says owner Laird Weagant with a bright smile.

Weagant Farm Supplies Ltd. provides new and used agriculture, turf, and construction equipment, parts, and expert servicing. The family business started by responding earnestly to customer needs, a philosophy that endures as staff work together to quickly fix breakdowns. They understand that getting machinery back in service reduces downtime costs for customers, fostering long-standing, trusting relationships and driving positive referrals.



"The team works diligently to create positive experiences," adds Christy Griffin, HR Lead. Laird also praises the team, noting, "The sales and service desk staff are second to none, our mechanics are exceptional, and our after-sales program genuinely cares for customers."



The business serves agricultural operations, hobby farms, turf care, snow removal, and construction companies. Its immaculate storefront is stocked with common tools, hardware, and an extensive inventory of parts for most brands. Last year, the shop area tripled in size to meet growing demand, allowing the simultaneous repair of up to sixteen machines.



The company has carried various equipment lines over the years. As one of Canada's first Kubota

Business Profile

Recipe for Success Produces Joyful Lifestyle

WESTPORT - Building The Pie Bar was an accidental labour of love for engineer Stacy Blair. Marvelling at the broad reach and deep customer appreciation for her culinary delights, she envisions a bright future for her growing business.

Stacy, once a commuter to a government job in Gatineau, found herself at a crossroads during her third maternity leave. A chance lesson in pie-making from husband Scott revealed her newfound passion. "Reluctantly, I put on the apron and fell in love with baking." She said goodbye to her engineering career and embraced the world of small business.

The Pie Bar artfully crafts each batch of croissants, sourdough bread, cookies, cream-filled pastries, ready-to-bake mixes and holiday boxes filled with delicious foodie bliss. The menu is also populated with scrumptious dessert pies like Honey Lavender, Chocolate Bottom Pecan, Maple Lime, Caramelized Apple Butterscotch Custard and Bananas Foster Cream. On occasion, small convenient "Handpies" are available in either dessert or savoury recipes like Pulled Pork and Cheesy Potato Empanada.

"COVID made my business. The timing was right. Customers were driving over an hour to pick up pies. It was a low-risk activity they could enjoy," Stacy says.

"The local business community is so supportive, empathy and collaboration between owners are the best parts of having a business here," she notes, recalling delivering her tins that December. She took a brief three-day break from the business with assistance from friends and family.

Top feature photo: Stacy, Scott and the five Blair children outside the bakery.



Above photo: Stacy's Coconut Cream Pie with coconut 3 ways: milk, shredded, and flakes. Below: Stacy in her commercial kitchen and the 2024 Valentine's Day Bar.



Biz Bytes

Kemptville Health Hub Opens for Business

The new Kemptville Health Hub focuses on evidence-based patient-centred care through multiple modes of treatment. Contact the clinic to learn more about muscle release therapy, exercise prescription, joint manipulation, acupuncture, custom orthotics and more. Visit Dr. Mike McGahey and associate Dr. Heather Jones at the new business at 148 Prescott St. Unit A in Kemptville.



Changes for Seasons of Westport

Having offered high quality women's wear and accessories for years, Lori Reynen returns with a pop-up store located adjacent to The Cove at 2 Bedford Street with a solid calendar of dates open to the public. Find Seasons trusted brands both online and in-store to see, feel and try. Check Season's of Westport's Facebook page for dates and times.



Diversified Economy – 1000 Islands Rideau Canal Waterways

Vision

- year-round destination that entices visitors
- unique, diverse, high-quality, and celebrated experiences



1000 ISLANDS RIDEAU CANAL WATERWAYS

1000 Islands Rideau Canal Waterways – Adventures



1000 Islands Rideau Canal Waterways – Adventure Series

Fresh Baked Adventures

1000 ISLANDS RIDEAU CANAL WATERWAYS



The Crusty Baker – North Grenville
Tasty Goodness Bake Shop- Westport
Panache Bakery & Café - Gananoque
Tait's Fresh Start- Brockville
The Pastry King's Princess – Elizabethtown-Kitley
Violets on Main Village Bakery– Merrickville-Wolford
Willard's Village Bakery-Deli – Athens
Nut Free Gourmet Bakeshop – Rideau Lakes
Grahame's Bakery- North Grenville
Katarinas Coffee Shop – Prescott
Hall's Apple Market - Elizabethtown-Kitley
Sunflower Bakeshop – Rideau Lakes
***NEW - Big Waters Bakery- Athens**

1000 Islands Rideau Canal Waterways – Adventure Series

Fresh Baked Cafe Adventures



The Crusty Baker – North Grenville

Tasty Goodness Bake Shop - Westport

Village Pantry – Edwardsburgh Cardinal

Cosies - Brockville

The Sweet Life Café - Brockville

The Village Bean Coffee House - Merrickville-Wolford

Recess Café – Rideau Lakes

Vanilla Beans Cafe & Creamery - Westport

Sweet Ofelia Café and Market - Brockville

***NEW - Yellow Canoe Café - Merrickville-Wolford**

***NEW- Bastard Coffee House - Rideau Lakes**

1000 Islands Rideau Canal Waterways – Adventure Series

Foodie Shop Adventures

1000 ISLANDS
RIDEAU
CANAL
WATERWAYS



Mrs. McGarrigle's Fine Food Shop - Merrickville-Wolford
Pickle & Myrrh - Merrickville-Wolford
Little Barcelona - Prescott
Hall's Apple Market - Elizabethtown-Kitley
Rosie Yumski's Fine Foods - Westport
Wendy's Country Market and Furnace Falls Farm - Rideau Lakes
Ridgway Confections - Leeds and the Thousand Islands
Lighthouse Provisions Ltd. - Gananoque
The Butcher Shop - Brockville
Luke's European Style Market - Athens
Healthily Ever After - Merrickville-Wolford
Forfar Dairy - Rideau Lakes

*** NEW - The Bee Good Shop - Edwardsburgh Cardinal**

1000 Islands Rideau Canal Waterways – Adventure Series

Garden Adventures

1000
ISLANDS
RIDEAU
CANAL
WATERWAYS



Adair Gardens - Augusta

AOG Art Trail - Elizabethtown-Kitley

Flowers of the Field - Augusta

Garden of Hope and Faith Walk - Elizabethtown-Kitley

Gardens of Gananoque - Gananoque

Ivy Lea Club - Leeds and the Thousands Islands

Rideau Woodland Ramble - North Grenville

Shakespeare's Gardens - Prescott

Sherwood Forest - Front of Yonge

* NEW - Kirk Farm - North Grenville

* NEW – No. 9 Gardens - Rideau Lakes

* NEW - Rockport Barn - Leeds and the Thousand Islands

* NEW - Summerhaven Tulips - Merrickville-Wolford

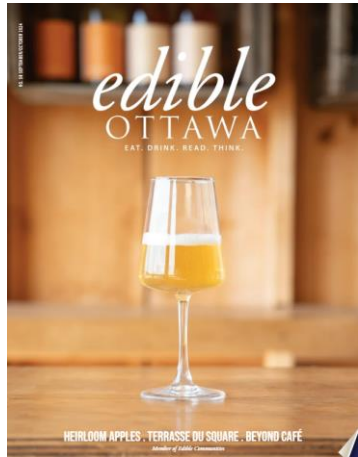
1000 Islands Rideau Canal Waterways – Adventure Series



50+ Sites / Businesses
13 Municipalities

Rural Economic Development Program
\$148,874

1000 Islands Rideau Canal Waterways – Adventures



1000 ISLANDS RIDEAU CANAL WATERWAYS FOODIE SHOP ADVENTURES

A world of local ingredients and fine-food products is waiting for you just a short drive from Ottawa.

The 1000 Islands Rideau Canal Waterways Foodie Shop Adventures is a curated list of fine-food shops nestled in small towns in the St. Lawrence River and Rideau Canal region.

From farm fresh fruits and vegetables to small-batch mustards, cheeses and artisanal sweets, the stores of the Foodie Shop Adventures have everything you need to create the dishes your friends and family deserve.

1000IslandsRideauCanalWaterways.com/adventures

@1000IslandsRideauCanalWaterways



1000 ISLANDS RIDEAU CANAL WATERWAYS FRESH BAKED ADVENTURES

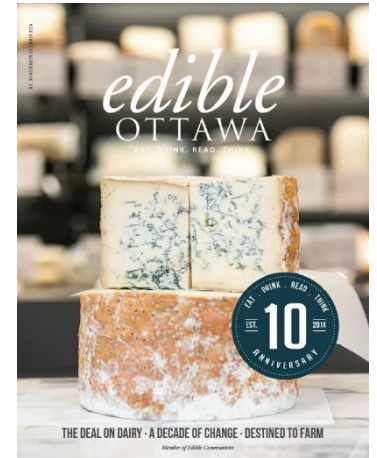
Bakeries renowned for their freshness and flavour are just a short drive away.

Make the breads, cakes and pastries of the Fresh Baked Adventures tour a part of your holiday table.

Hall's Apple Market Elizabethtown	Tait's Fresh Start Bakery Brockville	Katarina's Coffee Shop Prescott
Panache Bakery & Cafe Gananoque	Nut Free Gourmet Cookies & Dough Elgin	Sunflower Bake Shop Forfar
Graham's Bakery Kemptville	Tasty Goodness Bake Shop Westport	The Crusty Baker Kemptville
Pastry King's Princess Lyn	Violets on Main Village Bakery Merrickville	Willard's Bakery Athens

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@1000IslandsRideauCanalWaterways



1000 Islands Rideau Canal Waterways – Social Media | Instagram

Like * Follow * Share

1000IslandsRideauCanalWaterways.com

1000 ISLANDS RIDEAU CANAL WATERWAYS

Your home for Christmas



1000 Islands Rideau Canal Waterways
Experience two world iconic tourism attracti...

1000 ISLANDS RIDEAU CANAL WATERWAYS | 2024 Christmas Markets

November 23	eQuinelle Winter Village Market - Kemptville
November 24	Jack Frost Fair - Kemptville
Nov 30-Dec 1	Ivy Holiday Market - Lansdowne
December 1	Chrimystical Market - Prescott
December 7	Lakeside Christmas Shop - Charleston Lake
December 8	Vendor and Craft Show - Cardinal
December 14-15	Holiday at the Farm and Market - Spencerville

1000IslandsRideauCanalWaterways.com

1000 Islands Rideau Canal Waterways
Experience two world iconic tourism attracti...

1000 Islands Rideau Canal Waterways
Published by Andrew Stacey
November 15 at 7:00 PM

Set your GPS for Chaffey's Locks next weekend as the historic Opinicon opens its doors for a two-day holiday craft fair!

- Free parking
- Free admission.
- Pub & Tiki Lounge open for lunch... See more




See insights and ads Boost post

4 6 shares

1000 Islands Rideau Canal Waterways
Published by Andrew Stacey
November 16 at 6:00 PM

Get into the holiday spirit and hop on down to Westport. November 22-24, for three days of shopping and fun at the [Westport Holiday Shop and Hop](#).

The ginger bread themed weekend starts Friday with an outdoor market, gingerbread s'mores next to a toasty campfire, shopping, music and more. The fun continues on Saturday with [Rosie Yumski's Fine Foods's](#) gingerbread house contest and the Santa Claus parade. Sunday is pajama day, and don't miss out on holiday pet photos with Sant... See more



See insights and ads Boost post

1 1 share

Adventures – NEW 2025

Bottle and Barrel Adventures



ArBru Solar Brewery – Front of Yonge
Hall's Apple Market – Elizabethtown-Kitley
Kemptville Brewing Company – North Grenville
PLUS more to come....



Strategic Areas of Focus | 2020 - 2025

- Leadership and Capacity Building
- Investment Readiness / Investment Attraction
- Business Retention and Expansion
- Talent Attraction and Workforce Development
- Marketing and Communications
- Diversified Economy



Strategic Areas of Focus | Planning Ahead

Canadian Business Counts By Employee Size - 10 Year Comparison in Leeds Grenville

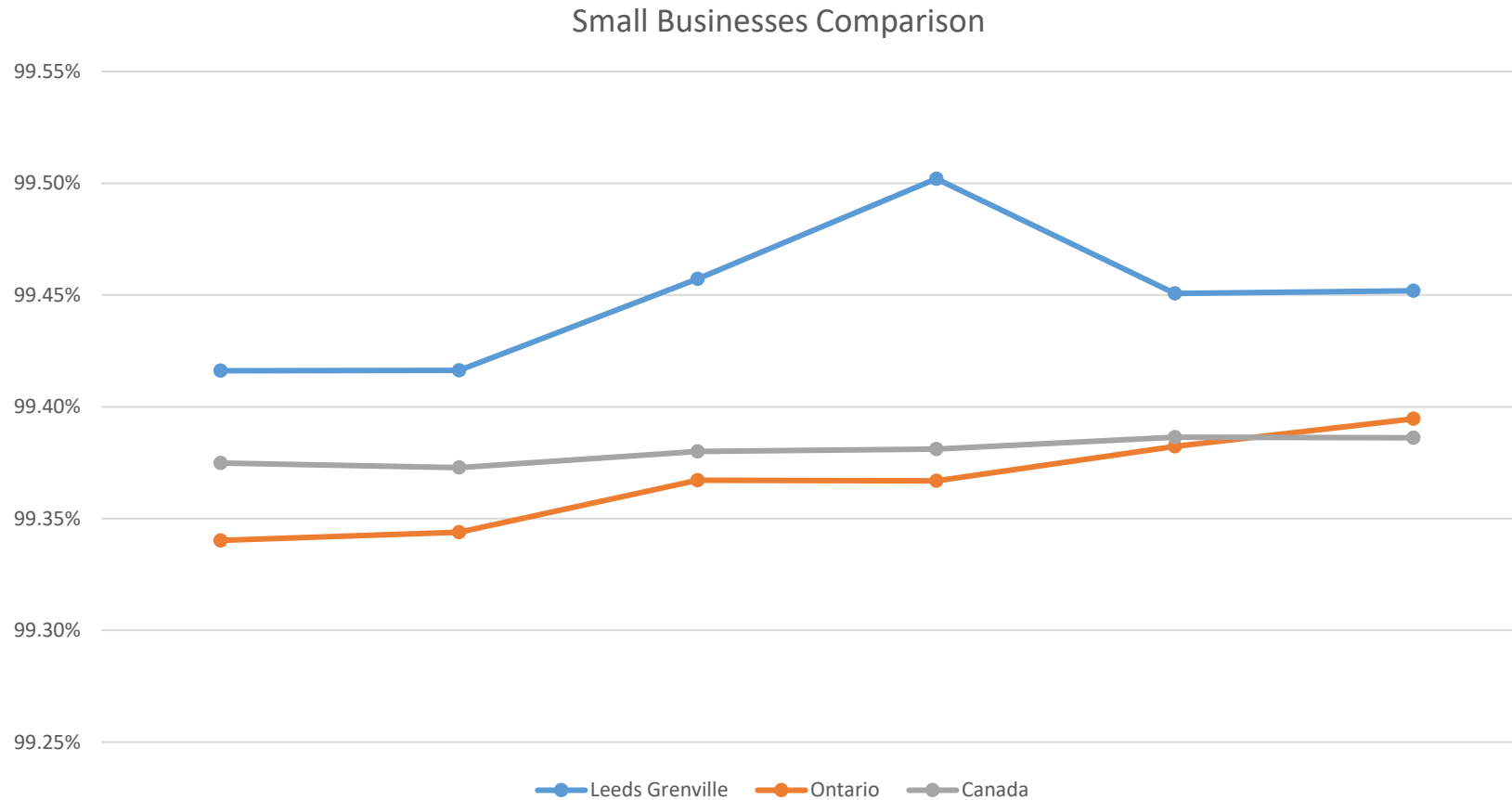
	Dec-14	Dec-15	Dec-16	Dec-17	Dec-18	Dec-19	Dec-20	Dec-21	Dec-22	Dec-23
Total # Businesses	8630	8805	8792	8691	8906	8738	8659	8635	9102	9488
Without Employees	5624	5813	5779	5761	5922	5722	5683	5677	6036	6352
With Employees	3006	2992	3013	2930	2984	3016	2976	2958	3066	3136
1-4	1599	1586	1626	1566	1556	1587	1568	1558	1613	1641
5-9	696	693	676	666	715	705	691	685	703	738
10-19	352	354	368	367	379	374	366	393	406	404
20-49	238	239	222	215	213	226	230	216	224	218
50-99	66	67	67	60	69	73	74	63	70	83
100-199	33	30	30	35	32	31	24	21	29	30
200-499	18	19	18	16	14	15	17	18	17	17
500 +	4	4	6	5	6	5	6	4	4	5

99.45%

Source: Statistics Canada Canadian Business Counts, Census Divisions - Custom Tabulations - One-Hub (includes classified and unclassified)

Strategic Areas of Focus | Planning Ahead

6 – Year Canadian Small Business Counts comparison – (99 employees and under)



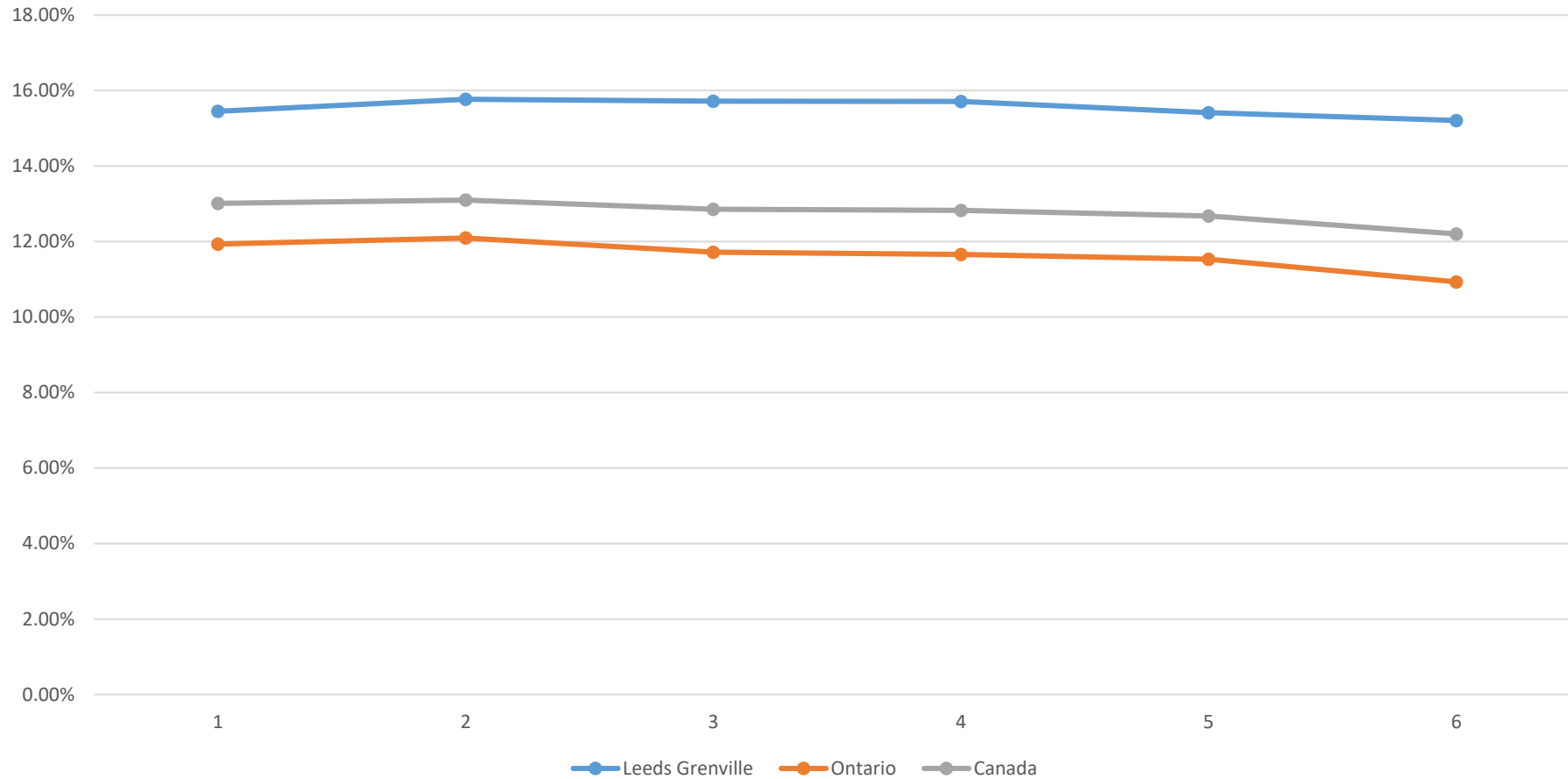
Strategic Areas of Focus | Planning Ahead

Leeds Grenville										
Small Business Counts	Dec-14	Dec-15	Dec-16	Dec-17	Dec-18	Dec-19	Dec-20	Dec-21	Dec-22	Dec-23
Without employees & 1-99 employees	8575	8752	8738	8635	8854	8687	8612	8592	9052	9436
Percentage total businesses	99.36%	99.40%	99.39%	99.36%	99.42%	99.42%	99.46%	99.50%	99.45%	99.45%
Without employees	5624	5813	5779	5761	5922	5722	5683	5677	6036	6352
Percentage of total businesses	65.17%	66.02%	65.73%	66.29%	66.49%	65.48%	65.63%	65.74%	66.32%	66.95%
With employees	3006	2992	3013	2930	2984	3016	2976	2958	3066	3136
Percentage of total businesses	34.83%	33.98%	34.27%	33.71%	33.51%	34.52%	34.37%	34.26%	33.68%	33.05%
Micro Business Counts	7223	7399	7405	7327	7478	7309	7251	7235	7649	7958
Percentage of total businesses	83.70%	84.03%	84.22%	84.31%	83.97%	83.65%	83.74%	83.79%	84.04%	84.24%

84.24%

Strategic Areas of Focus | Planning Ahead

Businesses with 5 to 99 employees



Strategic Areas of Focus | Planning Ahead

Number of Businesses by 2-Digit Industry and Size - June 2023 - Leeds & Grenville											
2-Digit Industry (NAIC)	Total Number of Businesses	Without ees	Total, with ees	1-4	5-9	10-19	20-49	50-99	100-199	200-499	500 +
11 - Agriculture, forestry, fishing and hunting	664	542	122	81	24	10	5	1	1	0	0
21 - Mining, quarrying, and oil and gas extraction	8	4	4	2	1	1	0	0	0	0	0
22 - Utilities	41	33	8	4	0	3	0	0	1	0	0
23 - Construction	1093	594	499	297	129	53	17	2	1	0	0
31-33 - Manufacturing	216	103	113	36	18	17	22	9	3	8	0
41 - Wholesale trade	181	79	102	53	28	14	7	0	0	0	0
44-45 - Retail trade	680	299	381	148	113	63	35	17	2	3	0
48-49 - Transportation and warehousing	269	177	92	42	17	10	16	5	2	0	0
51 - Information and cultural industries	89	55	34	16	10	5	2	1	0	0	0
52 - Finance and insurance	380	283	97	45	26	18	8	0	0	0	0
53 - Real estate and rental and leasing	1578	1453	125	101	13	8	2	1	0	0	0
54 - Professional, scientific and technical services	925	661	264	208	30	16	10	0	0	0	0
55 - Management of companies and enterprises	43	38	5	1	2	0	1	1	0	0	0
56 - Administrative and support, waste management and remediation services	319	183	136	71	40	18	4	1	2	0	0
61 - Educational services	83	53	30	17	2	4	4	0	1	1	1
62 - Health care and social assistance	595	313	282	130	71	39	19	13	6	2	2
71 - Arts, entertainment and recreation	159	105	54	14	14	12	8	4	1	1	0
72 - Accommodation and food services	336	123	213	53	51	54	43	12	0	0	0
81 - Other services (except public administration)	672	396	276	165	78	24	6	2	1	0	0
91 - Public administration	23	1	22	0	0	7	4	5	4	2	0
Total Classified Businesses	8354	5495	2859	1484	667	376	213	74	25	17	3
Total Unclassified Businesses	789	641	148	110	30	5	2	1	0	0	0
TOTAL BUSINESSES	9143	6136	3007	1594	697	381	215	75	25	17	3

Source: Canadian Business Counts - Classified Businesses - OneHub Custom Tabulations - June 2023
Totals may not add due to rounding

- Real Estate and Rental and Leasing – 1578
- Construction – 1093
- Professional, scientific, technical services – 925
- Retail Trade – 680
- Agriculture, forestry, fishing and hunting – 664
- Other services (except public admin) – 672
- Health care, social assistance – 595
- Transportation, Warehousing – 269
- Manufacturing – 216

Strategic Areas of Focus | Planning Ahead

- Focus Groups – geographic / sector
- Business Survey
- Summit Participant Input

Planning Ahead – Questions – slido

- What should Counties Economic Development focus on in the next 5 years, pick top 3
 - Large business attraction
 - Small business attraction
 - Large business retention and growth
 - Small business retention and growth
 - Talent Attraction and Workforce Development
 - Marketing and Communications
 - Engagement for Infrastructure Development

Planning Ahead – Questions – slido

- In supporting our diversified economy, what business sectors requires Counties Economic Development support, pick top 3.
 - Agriculture, Forestry, Fishing and Hunting
 - Agri-Food
 - Construction
 - Health Care
 - Manufacturing
 - Retail
 - Food and Beverage
 - Transportation and Warehousing
 - Tourism
 - Other

Planning Ahead – Questions – slido

- To grow small business, what areas should Counties support, pick top 3
 - Starting Your Own Business Workshops
 - Increase Youth Entrepreneurship Programing
 - Digital Workshops – AI, Social Media, etc.
 - Finance Training
 - Business Operations
 - Mentorship
 - Business Coaching
 - Succession Planning
 - Other

Thank you!

- ✓ Summit Evaluation Form
- ✓ Name Tag Recycling
 - ✓ Return the Tag, Keep the Lanyard
- ✓ Save the Date – **Friday, November 21, 2025**

**SAVE
THE
DATE**

Leeds
Grenville **175**
YEARS