Agenda

2019 Economic Development Summit
Friday, November 22, 2019

8:30 am **Registration / Brochure Table Open / Networking**

9:00 am **Welcome / Greetings**

- Nancy Peckford, Mayor, Municipality of North Grenville
- Pat Sayeau, Warden, United Counties of Leeds and Grenville
- Hon. Steve Clark, Minister of Municipal Affairs & Housing / MPP Leeds-Grenville-Thousand Islands and Rideau Lakes
- Michael Barrett, MP Leeds-Grenville-Thousand Islands and Rideau Lakes

9:20 am **Improved Connectivity for Today and Tomorrow**

Connectivity is essential in today's business world. Learn about Eastern Ontario's regional digital strategy, what has been achieved, how the new funding of $213 million will improve cell service by building on the new broadband infrastructure and what this means to Leeds Grenville and your community.

Presenter: Lisa Severson, Communications / Stakeholder Relations Officer, Eastern Ontario Regional Network (EORN)

9:45 am **CareerLabsVR: What's It All About**

Designed to enhance the career decision-making process, CareerLabsVR allows job seekers to experience an occupation first hand through virtual reality technology. For employers, job seekers will be more educated and empowered in making better career decisions that will lead to stronger employee retention rates.

Presenters: Sue Watts, Executive Director, Employment + Education Centre
Elisabeth Meyer, Program Manager, Employment + Education Centre

10:00 am **BREAK / Networking / CareerLabsVR Simulation**

10:20 am **Keynote Session:**
Giant Tiger - Building of a World-Class Distribution and Transportation Network

Making the decision to reposition in the marketplace with a world-class, state-of-the-art distribution centre makes Giant Tiger one of the region's leading technology adopters. In 2016, Giant Tiger presented its development plan and will now share their implementation challenges, learnings and the many wins with technology and new processes in both Distribution and Transportation.

Presenters: Mike Quinn, Vice President, Warehousing & Distribution
John Hubbard, Vice President, Distribution Operations
James Johnstone, Associate Vice President, Transportation

Agenda

2019 Economic Development Summit
Friday, November 22, 2019

11:20 am **Leeds Grenville Business Retention and Expansion Report and Update**
Counties largest outreach to businesses is complete. Highlights from the Leeds Grenville Business Retention and Expansion Report will be shared, along with accomplishments for the year and next steps for the Economic Development strategy in 2020.

Presenter: Ann Weir, Economic Development Manager, United Counties of Leeds and Grenville

11:50 **Bill Thake Memorial Economic Development Leadership Award**

Nominees: Ken Davies – Township of Rideau Lakes
Terri Dawson – Township of Leeds and the Thousand Islands
Debbie Wilson – Municipality of North Grenville

Introductions: Andy Brown, CAO, United Counties of Leeds and Grenville
Deanna Clark, Economic Development Officer, United Counties of Leeds and Grenville

Presenters: Pat Sayeau, Warden, United Counties of Leeds and Grenville
Marlene Thake

12:05 pm **LUNCH / Networking / CareerLabsVR Simulation**

1:05 pm **Keynote Session: Ontario Ministry of Economic Development, Job Creation and Trade**
Removing regulatory roadblocks for business to reduce their costs will support a thriving business climate. The Red Tape Reduction package and key initiatives will be shared as they relate to small business.
Presenter:
Hon. Prabmeet Sarkaria
Associate Minister of Small Business and Red Tape Reduction

1:50 **Local Update**
- JAE Automation, Eric Martin, President

2:05 pm **Funders Update and Opportunities Ahead / Break-out Session**

Presenters: (5 minute overview from each / 35 minute individual break-out session)

- Lynne Groulx, Director(A), Business Advisory Services Branch, Ministry of Economic Development, Job Creation and Trade
- Michèle Bridger, Manager of Investment Readiness Program, Community Foundations of Canada
- Giuseppe (Joe) Esposito, Senior Innovation Advisor, Innovation, Science and Economic Development Canada

Break-out Rooms
Conference Room
2nd Fl. Meeting Room
Theatre

3:00 pm **Wrap-up**